## ROI using the LT-2D3D Laser Templator

Calculate how fast your payback would be on your investment of an LT-2D3D Laser Templator system, as well as your subsequent monthly revenue gains. Find out what it would look like to go fully digital with our system and a CNC machine, as well as going partially digital with our system and a plotter.

## ENTER YOUR TEMPLATING METRICS

## ENTER YOUR INSTALLER METRICS

Enter data in any yellow box below to calculate your monthly costs, payback and revenue gains.

| Jobs per week | 10 | @ $50 \mathrm{ft}^{2} \mathrm{per}$ job |
| :---: | :---: | :---: |
| Average slab cost | \$ 900 |  |
| Rework rate | 3.00\% | 3\% is nation |
| Luan \& glue | \$ 10.00 | including labor to cut |
| Travel time | 1.00 | hours per job |
| Hourly rate | \$ 20.00 | of templator |
| Hourly rate + 35\% | \$ 27.00 | including benefits |


| Number of installers | 2 |
| ---: | :---: |
| Hourly rate | per job |
| of installers | $\$ 18.00$ |
| including benefits |  |
| Hourly rate $+35 \%$ | $\$ 24.30$ |
|  | hours per job |
| Install time | 2 |
| hravel time | 1 |
|  |  |

PLOTTER - Monthly Expenses \& Savings
Using the LT-2D3D along with a plotter vs. manual templating with a bridge saw.

| Expenses | Current |  | LT-2D3D |  | Savings |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Luan \& glue | $\$$ | 400 | $\$$ | 0 | $\$$ | 400 |
| Vinyl material | $\$$ | 0 | $\$$ | 150 | $\$$ | $(150)$ |
| Material scrap | $\$$ | 1,080 | $\$$ | 360 | $\$$ | 720 |
| Template travel | $\$$ | 1,080 | $\$$ | 540 | $\$$ | 540 |
| Template labor | $\$$ | 1,080 | $\$$ | 270 | $\$$ | 810 |
| Install travel | $\$$ | 486 | $\$$ | 486 | $\$$ | 0 |
| Install labor | $\$$ | 3,888 | $\$$ | 1,944 | $\$$ | 1,944 |
| Monthly Cost | $\$ 8,014$ | $\$$ | 3,750 | $\$$ | 4,264 |  |

## MONTHLY GAINS WITH THE LT-2D3D

With reduced templating, fabrication, and install times with the LT-2D3D, you are now able to increase the number of jobs you complete per week in addition to your operational cost-savings. This is especially true when using in-house labor vs. subcontractors.


## CNC - Monthly Expenses \& Savings

Using the LT-2D3D along with a CNC machine vs. manual templating with a bridge saw.

| Expenses | Current | LT-2D3D | Savings |  |
| :---: | ---: | ---: | ---: | ---: |
| Luan \& glue | $\$$ | $400 \$$ | $0 \$$ | 400 |
| Vinyl material | $\$$ | $0 \$$ | $0 \$$ | 0 |
| Material scrap | $\$$ | $1,080 \$$ | $360 \$$ | 720 |
| Template travel | $\$$ | $1,080 \$$ | $540 \$$ | 540 |
| Template labor | $\$$ | $1,080 \$$ | $270 \$$ | 810 |
| Install travel | $\$$ | $486 \$$ | $486 \$$ | 0 |
| Install labor | $\$$ | $3,888 \$$ | $1,944 \$$ | 1,944 |
| Monthly Cost | $8,014 \$$ | $3,600 \$$ | 4,414 |  |

## PAYBACK \& ONGOING PROFIT

|  | Plotter | CNC |
| :--- | :---: | :---: |
| Payback (mos.) | 3.5 | 2.4 |

Ongoing Profit after payback

